

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 1 to 500**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		1	2	3	4	5	6
	NV Average	Herd Size 1to 500						
<b>Feed Costs</b>								
a. Dry Roughage	\$30.50	\$32.12	\$39.14	\$50.72	\$45.39	\$49.23	\$24.36	\$51.17
b. Wet Feed & Wet Roughage	\$26.72	\$25.04	\$11.46	\$0.00	\$29.57	\$23.38	\$23.73	\$14.01
c. Concentrates	\$72.04	\$70.78	\$63.22	\$57.01	\$33.41	\$38.53	\$115.48	\$45.38
d. Minerals & Supplements	\$8.64	\$4.50	\$0.00	\$0.00	\$0.00	\$1.24	\$1.42	\$9.98
e. Pasture	\$0.89	\$0.67	\$9.97	\$6.23	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$138.80	\$133.12	\$123.80	\$113.97	\$108.37	\$112.39	\$164.99	\$120.55
<b>Total Feed Costs (\$/cwt)</b>	\$7.91	\$8.06	\$7.97	\$6.57	\$7.92	\$8.72	\$8.80	\$9.15
<b>Total Hired Labor</b>	\$29.89	\$33.93	\$79.80	\$17.32	\$37.18	\$34.49	\$31.71	\$38.89
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.70	\$2.05	\$5.14	\$1.00	\$2.72	\$2.68	\$1.69	\$2.95
<b>Herd Replacement</b>	\$25.48	\$25.00	\$17.18	\$29.79	\$34.80	\$22.49	\$35.09	\$21.07
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.18	\$6.97	\$5.59	\$5.81	\$8.52	\$6.63	\$9.66	\$7.93
<b>Total Herd Replacement</b>	\$18.30	\$18.03	\$11.59	\$23.97	\$26.28	\$15.86	\$25.43	\$13.14
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.09	\$0.75	\$1.38	\$1.92	\$1.23	\$1.36	\$1.00
<b>Total Operating Costs</b>	\$51.13	\$51.61	\$59.56	\$36.86	\$61.31	\$35.22	\$45.87	\$30.34
<b>Total Operating Costs (\$/cwt)</b>	\$2.92	\$3.12	\$3.83	\$2.13	\$4.48	\$2.73	\$2.45	\$2.30
<b>Total Milk Marketing Costs</b>	\$9.07	\$10.71	\$10.39	\$13.16	\$9.20	\$10.49	\$12.11	\$9.24
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.65	\$0.67	\$0.76	\$0.67	\$0.81	\$0.65	\$0.70
<b>Total Cost (\$/Cow/Month)</b>	\$247.18	\$247.40	\$285.13	\$205.28	\$242.34	\$208.45	\$280.11	\$212.16
<b>Total Cost (\$/cwt)</b>	\$14.09	\$14.97	\$18.36	\$11.84	\$17.72	\$16.17	\$14.94	\$16.10
<b>Milk Production Data</b>								
a. Milk Sold/Total Cow/Month/ (cwt)	17.54	16.52	15.53	17.34	13.68	12.89	18.75	13.18
b. Lbs Milk Sold/milk cow/day	66.77	62.87	56.53	65.92	54.90	49.59	70.31	48.00
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$14.66	\$14.32	\$14.16	\$14.60	\$14.40	\$14.79	\$14.97
d. Mailbox Price (\$/cwt)	\$15.28	\$14.38	\$13.93	\$13.55	\$14.07	\$13.49	\$14.37	\$14.49
f. Fat Test %	3.98%	3.84%	3.91%	3.73%	3.78%	4.00%	3.78%	4.18%
g. SNF Test %	9.00%	8.95%	8.83%	8.93%	8.75%	8.69%	9.05%	8.95%
<b>Related Data</b>								
a. Percent Dry Cows	14%	14%	10%	14%	19%	15%	13%	11%
b. Yearly Cull Rate	35%	35%	25%	38%	43%	29%	45%	24%
c. Avg. Value (/Drop Bull Calf)	\$15.89	\$22.09	\$40.00	\$25.00	\$24.00	\$20.00	\$18.37	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.61	\$143.15	\$173.00	\$135.68	\$150.00	\$135.00	\$145.00	\$150.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.07	\$234.82	\$240.06	\$238.89	\$256.00	\$255.59	\$284.46	\$197.84
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.34	24.27	19.19	18.12	10.48	11.56	29.70	20.40
g. Milkers (\$/hr with benefits & taxes)	\$14.72	\$14.04	\$13.97	\$14.85	\$12.03	\$12.94	\$13.11	\$14.88
h. Total Labor (\$/hr)	\$15.48	\$14.42	\$14.75	\$13.04	\$13.29	\$13.19	\$13.08	\$14.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.90	\$4.73	\$4.02	\$3.96	\$3.74	\$4.01	\$5.72	\$4.26
j. Milk Cow Feed Costs (\$/cwt)	\$7.34	\$7.52	\$7.12	\$6.01	\$6.82	\$8.08	\$8.14	\$8.87

Visit [www.cdfa.ca.gov/dairy](http://www.cdfa.ca.gov/dairy) then click on Cost of Production to see full list of feedbacks and other reports.

**CDFA - DAIRY MARKETING BRANCH**
**FEEDBACK - Quarter 4, 2009**
**North Valley Herd Size 1 to 500**

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Production Cost Unit: (916) 341-5988

All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	7	8	9	10	11	12	13	14	15
<b>Feed Costs</b>									
a. Dry Roughage	\$38.71	\$8.59	\$16.69	\$14.43	\$24.62	\$42.27	\$29.09	\$25.29	\$34.31
b. Wet Feed & Wet Roughage	\$16.37	\$43.41	\$38.09	\$16.78	\$23.31	\$21.60	\$22.25	\$26.73	\$30.19
c. Concentrates	\$90.27	\$21.72	\$95.40	\$62.26	\$74.73	\$77.79	\$75.28	\$39.02	\$100.34
d. Minerals & Supplements	\$1.25	\$0.00	\$1.93	\$0.53	\$9.08	\$11.45	\$12.19	\$12.57	\$3.35
e. Pasture	\$0.00	\$3.67	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.61	\$0.00
<b>Total Feed Costs</b>	\$146.60	\$77.40	\$152.12	\$94.00	\$131.73	\$153.12	\$138.80	\$104.23	\$168.19
<b>Total Feed Costs (\$/cwt)</b>	\$7.44	\$6.00	\$7.46	\$10.52	\$7.49	\$8.10	\$7.28	\$7.02	\$9.14
<b>Total Hired Labor</b>	\$17.05	\$28.88	\$49.27	\$15.69	\$36.36	\$45.59	\$27.91	\$34.65	\$31.30
<b>Total Hired Labor Costs (\$/cwt)</b>	\$0.87	\$2.24	\$2.42	\$1.76	\$2.07	\$2.41	\$1.46	\$2.33	\$1.70
<b>Herd Replacement</b>	\$21.85	\$17.56	\$17.71	\$14.50	\$26.77	\$26.80	\$27.81	\$22.91	\$27.01
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$9.66	\$7.31	\$6.41	\$2.16	\$9.13	\$5.92	\$6.96	\$5.68	\$7.38
<b>Total Herd Replacement</b>	\$12.19	\$10.25	\$11.30	\$12.34	\$17.65	\$20.88	\$20.85	\$17.23	\$19.63
<b>Total Replacement Costs (\$/cwt)</b>	\$0.62	\$0.79	\$0.55	\$1.38	\$1.00	\$1.11	\$1.09	\$1.16	\$1.07
<b>Total Operating Costs</b>	\$85.50	\$52.00	\$51.47	\$26.84	\$45.01	\$78.79	\$58.94	\$33.57	\$50.93
<b>Total Operating Costs (\$/cwt)</b>	\$4.34	\$4.03	\$2.52	\$3.00	\$2.56	\$4.17	\$3.09	\$2.26	\$2.77
<b>Total Milk Marketing Costs</b>	\$9.87	\$9.49	\$24.09	\$6.51	\$10.28	\$9.95	\$10.84	\$8.75	\$12.93
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.50	\$0.74	\$1.18	\$0.73	\$0.58	\$0.53	\$0.57	\$0.59	\$0.70
<b>Total Cost (\$/Cow/Month)</b>	\$271.22	\$178.02	\$288.25	\$155.39	\$241.02	\$308.33	\$257.34	\$198.42	\$282.98
<b>Total Cost (\$/cwt)</b>	\$13.76	\$13.79	\$14.14	\$17.39	\$13.70	\$16.32	\$13.50	\$13.37	\$15.37
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.71	12.91	20.38	8.93	17.60	18.89	19.06	14.85	18.41
b. Lbs Milk Sold/milk cow/day	71.63	51.82	79.71	33.44	68.06	76.29	68.40	53.07	73.46
c. Gross Milk Receipts (\$/cwt)	\$14.21	\$13.51	\$13.71	\$14.86	\$15.29	\$15.13	\$14.36	\$14.99	\$14.42
d. Mailbox Price (\$/cwt)	\$14.06	\$12.87	\$12.43	\$14.30	\$15.32	\$14.89	\$14.52	\$14.66	\$13.98
f. Fat Test %	3.60%	3.74%	3.59%	3.53%	3.91%	3.77%	3.60%	4.21%	3.88%
g. SNF Test %	8.77%	8.69%	8.95%	8.89%	8.94%	8.82%	9.02%	9.14%	8.87%
<b>Related Data</b>									
a. Percent Dry Cows	10%	19%	17%	13%	16%	19%	9%	9%	18%
b. Yearly Cull Rate	36%	23%	37%	25%	34%	32%	38%	29%	36%
c. Avg. Value (/Drop Bull Calf)	\$30.00	\$20.00	\$20.00	\$24.91	\$20.00	\$25.00	\$20.67	\$30.29	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$148.00	\$125.00	\$135.00	\$135.00	\$140.00	\$156.49	\$155.00	\$132.28	\$138.34
e. Grain, Mnrls & Splmnts (\$/ton)	\$225.78	\$184.00	\$230.30	\$228.71	\$212.11	\$265.29	\$213.25	\$171.78	\$299.02
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.49	9.48	31.92	20.32	30.09	26.37	29.11	21.08	26.70
g. Milkers (\$/hr with benefits & taxes)	\$18.21	\$12.45	\$16.32	\$13.09	\$12.73	\$15.23	\$18.36	\$16.96	\$14.69
h. Total Labor (\$/hr)	\$18.21	\$10.82	\$17.70	\$13.09	\$15.80	\$14.57	\$17.75	\$17.72	\$13.52
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.17	\$2.76	\$5.53	\$3.31	\$4.74	\$5.86	\$4.78	\$3.59	\$6.18
j. Milk Cow Feed Costs (\$/cwt)	\$7.21	\$5.32	\$6.94	\$9.89	\$6.97	\$7.68	\$6.99	\$6.76	\$8.41

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**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 1 to 500**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	16	17
<b>Feed Costs</b>		
a. Dry Roughage	\$37.29	\$37.15
b. Wet Feed & Wet Roughage	\$31.29	\$25.10
c. Concentrates	\$70.50	\$93.56
d. Minerals & Supplements	\$0.81	\$0.38
e. Pasture	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$139.89	\$156.20
<b>Total Feed Costs (\$/cwt)</b>	\$8.69	\$8.63
<b>Total Hired Labor</b>	\$28.73	\$39.90
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.78	\$2.20
<b>Herd Replacement</b>	\$21.00	\$36.62
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$8.23	\$6.03
<b>Total Herd Replacement</b>	\$12.78	\$30.59
<b>Total Replacement Costs (\$/cwt)</b>	\$0.79	\$1.69
<b>Total Operating Costs</b>	\$58.15	\$56.84
<b>Total Operating Costs (\$/cwt)</b>	\$3.61	\$3.14
<b>Total Milk Marketing Costs</b>	\$8.25	\$9.45
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.51	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$247.79	\$292.99
<b>Total Cost (\$/cwt)</b>	\$15.39	\$16.19
<b>Milk Production Data</b>		
a. Milk Sold/Total Cow/Month/ (cwt)	16.10	18.10
b. Lbs Milk Sold/milk cow/day	63.41	67.82
c. Gross Milk Receipts (\$/cwt)	\$15.58	\$14.81
d. Mailbox Price (\$/cwt)	\$16.11	\$14.74
f. Fat Test %	4.21%	3.72%
g. SNF Test %	9.20%	9.04%
<b>Related Data</b>		
a. Percent Dry Cows	17%	13%
b. Yearly Cull Rate	44%	48%
c. Avg. Value (/Drop Bull Calf)	\$30.00	\$10.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$130.25	\$150.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$241.44	\$248.06
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	22.57	27.85
g. Milkers (\$/hr with benefits & taxes)	\$10.18	\$13.40
h. Total Labor (\$/hr)	\$12.80	\$13.16
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.08	\$5.46
j. Milk Cow Feed Costs (\$/cwt)	\$8.01	\$8.06

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**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 501-700**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		18	19	20	21	22	23	24
	NV Average	Herd Size 501to 700							
<b>Feed Costs</b>									
a. Dry Roughage	\$30.50	\$29.91	\$20.54	\$36.85	\$28.10	\$1.78	\$33.66	\$59.69	\$27.77
b. Wet Feed & Wet Roughage	\$26.72	\$26.74	\$31.70	\$24.02	\$22.95	\$5.53	\$25.37	\$15.86	\$30.26
c. Concentrates	\$72.04	\$79.00	\$87.70	\$92.78	\$73.60	\$49.41	\$87.14	\$67.13	\$92.45
d. Minerals & Supplements	\$8.64	\$10.75	\$2.10	\$31.50	\$9.48	\$7.61	\$8.13	\$9.03	\$2.86
e. Pasture	\$0.89	\$4.39	\$0.00	\$0.00	\$0.00	\$65.01	\$0.00	\$11.95	\$0.00
<b>Total Feed Costs</b>	\$138.80	\$150.80	\$142.04	\$185.15	\$134.12	\$129.34	\$154.30	\$163.65	\$153.34
<b>Total Feed Costs (\$/cwt)</b>	\$7.91	\$8.66	\$7.79	\$9.00	\$7.28	\$17.69	\$8.36	\$15.64	\$7.69
<b>Total Hired Labor</b>	\$29.89	\$30.82	\$29.60	\$40.39	\$34.95	\$26.11	\$24.85	\$31.57	\$35.86
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.70	\$1.77	\$1.62	\$1.96	\$1.90	\$3.57	\$1.35	\$3.02	\$1.80
<b>Herd Replacement</b>	\$25.48	\$26.33	\$32.32	\$30.59	\$25.55	\$20.21	\$20.47	\$30.60	\$22.23
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.18	\$6.97	\$8.22	\$6.83	\$6.94	\$0.00	\$7.89	\$6.29	\$7.00
<b>Total Herd Replacement</b>	\$18.30	\$19.37	\$24.09	\$23.76	\$18.61	\$20.21	\$12.58	\$24.30	\$15.23
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.11	\$1.32	\$1.16	\$1.01	\$2.76	\$0.68	\$2.32	\$0.76
<b>Total Operating Costs</b>	\$51.13	\$48.20	\$53.28	\$64.58	\$48.56	\$59.89	\$44.13	\$48.35	\$55.49
<b>Total Operating Costs (\$/cwt)</b>	\$2.92	\$2.77	\$2.92	\$3.14	\$2.64	\$8.19	\$2.39	\$4.62	\$2.78
<b>Total Milk Marketing Costs</b>	\$9.07	\$10.00	\$13.61	\$10.63	\$9.45	\$1.90	\$11.67	\$2.40	\$10.64
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.57	\$0.75	\$0.52	\$0.51	\$0.26	\$0.63	\$0.23	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$247.18	\$259.18	\$262.63	\$324.51	\$245.68	\$237.44	\$247.52	\$270.27	\$270.56
<b>Total Cost (\$/cwt)</b>	\$14.09	\$14.88	\$14.41	\$15.78	\$13.34	\$32.47	\$13.41	\$25.84	\$13.56
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	17.54	17.42	18.23	20.57	18.41	7.31	18.46	10.46	19.95
b. Lbs Milk Sold/milk cow/day	66.77	66.48	71.73	78.05	69.70	28.38	68.22	41.74	74.88
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.05	\$13.77	\$15.23	\$14.00	\$27.21	\$13.72	\$23.61	\$14.25
d. Mailbox Price (\$/cwt)	\$15.28	\$14.90	\$13.18	\$14.91	\$13.65	\$30.94	\$13.25	\$28.10	\$13.63
f. Fat Test %	3.98%	3.74%	3.79%	3.82%	3.86%	5.07%	3.69%	4.17%	3.60%
g. SNF Test %	9.00%	8.89%	8.86%	8.87%	8.87%	9.45%	8.90%	8.82%	8.90%
<b>Related Data</b>									
a. Percent Dry Cows	14%	15%	17%	14%	14%	16%	12%	18%	13%
b. Yearly Cull Rate	35%	36%	39%	41%	37%	33%	34%	30%	30%
c. Avg. Value (/Drop Bull Calf)	\$15.89	\$19.78	\$20.00	\$20.00	\$20.00	\$0.00	\$20.00	\$10.00	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.61	\$146.54	\$121.03	\$140.00	\$145.00	\$210.00	\$161.56	\$190.00	\$161.82
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.07	\$274.45	\$227.98	\$283.23	\$212.85	\$509.32	\$246.56	\$462.78	\$240.71
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.34	26.85	29.83	32.75	28.75	8.00	28.21	12.99	29.21
g. Milkers (\$/hr with benefits & taxes)	\$14.72	\$14.48	\$12.67	\$16.01	\$13.37	\$21.25	\$10.33	\$10.17	\$14.31
h. Total Labor (\$/hr)	\$15.48	\$14.33	\$11.94	\$16.78	\$12.84	\$19.34	\$11.43	\$10.82	\$17.17
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.90	\$5.25	\$5.09	\$6.66	\$4.75	\$2.04	\$5.37	\$5.25	\$5.52
j. Milk Cow Feed Costs (\$/cwt)	\$7.34	\$7.90	\$7.10	\$8.53	\$6.81	\$7.20	\$7.87	\$12.58	\$7.37

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**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 501-700**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	25	26	27	28	29	30	31	32	33
<b>Feed Costs</b>									
a. Dry Roughage	\$28.32	\$24.65	\$38.89	\$25.10	\$33.90	\$28.29	\$29.39	\$29.87	\$30.04
b. Wet Feed & Wet Roughage	\$29.48	\$28.45	\$37.10	\$26.07	\$31.53	\$30.78	\$22.33	\$36.17	\$25.83
c. Concentrates	\$96.04	\$100.09	\$66.50	\$55.30	\$79.26	\$84.41	\$79.84	\$62.05	\$91.92
d. Minerals & Supplements	\$10.49	\$9.87	\$15.15	\$8.80	\$4.03	\$4.68	\$2.52	\$30.50	\$14.13
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.40	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$164.33	\$163.06	\$157.65	\$115.26	\$149.13	\$148.16	\$134.08	\$158.59	\$161.91
<b>Total Feed Costs (\$/cwt)</b>	\$8.34	\$7.28	\$8.55	\$7.38	\$8.79	\$8.06	\$7.98	\$8.14	\$9.63
<b>Total Hired Labor</b>	\$30.29	\$42.49	\$42.68	\$22.76	\$23.15	\$30.03	\$32.30	\$27.04	\$22.25
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.54	\$1.90	\$2.32	\$1.46	\$1.36	\$1.63	\$1.92	\$1.39	\$1.32
<b>Herd Replacement</b>	\$25.56	\$25.94	\$27.13	\$25.05	\$22.72	\$30.61	\$24.83	\$31.99	\$25.33
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$11.37	\$7.55	\$8.14	\$6.95	\$6.64	\$7.42	\$6.68	\$6.37	\$6.97
<b>Total Herd Replacement</b>	\$14.19	\$18.39	\$18.99	\$18.10	\$16.07	\$23.19	\$18.15	\$25.63	\$18.36
<b>Total Replacement Costs (\$/cwt)</b>	\$0.72	\$0.82	\$1.03	\$1.16	\$0.95	\$1.26	\$1.08	\$1.32	\$1.09
<b>Total Operating Costs</b>	\$50.42	\$47.32	\$49.72	\$44.13	\$38.95	\$47.77	\$46.79	\$48.60	\$33.36
<b>Total Operating Costs (\$/cwt)</b>	\$2.56	\$2.11	\$2.70	\$2.83	\$2.30	\$2.60	\$2.78	\$2.49	\$1.99
<b>Total Milk Marketing Costs</b>	\$10.19	\$15.18	\$11.55	\$8.06	\$9.34	\$10.07	\$8.67	\$9.97	\$15.24
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.68	\$0.63	\$0.52	\$0.55	\$0.55	\$0.52	\$0.51	\$0.91
<b>Total Cost (\$/Cow/Month)</b>	\$269.42	\$286.43	\$280.58	\$208.30	\$236.64	\$259.22	\$239.99	\$269.84	\$251.13
<b>Total Cost (\$/cwt)</b>	\$13.67	\$12.78	\$15.22	\$13.34	\$13.95	\$14.11	\$14.28	\$13.85	\$14.94
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	19.71	22.41	18.43	15.62	16.97	18.38	16.81	19.48	16.81
b. Lbs Milk Sold/milk cow/day	74.33	82.84	69.36	59.88	67.02	70.58	63.33	72.10	66.25
c. Gross Milk Receipts (\$/cwt)	\$14.83	\$14.62	\$14.43	\$14.42	\$14.19	\$13.98	\$14.84	\$14.34	\$15.04
d. Mailbox Price (\$/cwt)	\$14.55	\$14.29	\$14.13	\$14.10	\$13.84	\$13.58	\$14.35	\$13.99	\$14.32
f. Fat Test %	3.43%	3.59%	3.72%	3.66%	3.69%	3.37%	3.88%	3.69%	3.92%
g. SNF Test %	8.83%	8.94%	9.00%	8.88%	8.86%	8.85%	8.64%	8.80%	9.11%
<b>Related Data</b>									
a. Percent Dry Cows	14%	12%	13%	15%	17%	15%	13%	12%	17%
b. Yearly Cull Rate	35%	35%	35%	42%	28%	42%	31%	40%	38%
c. Avg. Value (/Drop Bull Calf)	\$15.00	\$20.00	\$10.00	\$25.00	\$20.00	\$25.00	\$20.00	\$20.79	\$30.29
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$130.00	\$148.00	\$130.00	\$158.00	\$138.00	\$125.00	\$142.00	\$140.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$268.30	\$220.61	\$238.40	\$195.24	\$278.07	\$218.51	\$228.13	\$285.07	\$282.38
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	29.83	35.94	25.15	25.17	23.18	30.75	26.97	23.58	29.35
g. Milkers (\$/hr with benefits & taxes)	\$14.70	\$13.20	\$20.62	\$10.26	\$19.35	\$15.43	\$17.30	\$10.76	\$18.40
h. Total Labor (\$/hr)	\$14.15	\$14.20	\$17.52	\$10.81	\$18.42	\$13.61	\$16.73	\$11.80	\$18.40
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.98	\$5.70	\$5.65	\$4.23	\$5.37	\$5.45	\$4.84	\$5.53	\$6.25
j. Milk Cow Feed Costs (\$/cwt)	\$8.04	\$6.88	\$8.15	\$7.07	\$8.01	\$7.72	\$7.65	\$7.67	\$9.43

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 701-1300**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		34	35	36	37	38	39	40
	NV Average	Herd Size 701to 1300							
<b>Feed Costs</b>									
a. Dry Roughage	\$30.50	\$33.53	\$47.84	\$25.65	\$23.27	\$56.16	\$34.74	\$29.63	\$38.57
b. Wet Feed & Wet Roughage	\$26.72	\$27.75	\$30.67	\$18.25	\$27.38	\$22.49	\$28.20	\$33.49	\$27.83
c. Concentrates	\$72.04	\$70.67	\$74.70	\$57.81	\$62.45	\$95.13	\$81.56	\$72.18	\$82.06
d. Minerals & Supplements	\$8.64	\$11.14	\$13.35	\$3.04	\$5.90	\$5.58	\$11.13	\$22.02	\$0.92
e. Pasture	\$0.89	\$1.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$138.80	\$144.10	\$166.56	\$104.75	\$119.00	\$179.36	\$155.63	\$157.31	\$149.37
<b>Total Feed Costs (\$/cwt)</b>	\$7.91	\$8.16	\$7.37	\$8.84	\$10.46	\$12.69	\$8.05	\$8.49	\$7.71
<b>Total Hired Labor</b>	\$29.89	\$30.69	\$27.65	\$20.79	\$28.67	\$34.05	\$38.71	\$28.50	\$35.42
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.70	\$1.74	\$1.22	\$1.76	\$2.52	\$2.41	\$2.00	\$1.54	\$1.83
<b>Herd Replacement</b>	\$25.48	\$27.18	\$27.17	\$19.06	\$27.99	\$39.00	\$27.98	\$25.07	\$28.81
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.18	\$7.27	\$10.19	\$5.79	\$5.62	\$10.65	\$5.79	\$7.88	\$8.22
<b>Total Herd Replacement</b>	\$18.30	\$19.91	\$16.98	\$13.27	\$22.36	\$28.35	\$22.19	\$17.19	\$20.59
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$1.13	\$0.75	\$1.12	\$1.97	\$2.01	\$1.45	\$0.93	\$1.06
<b>Total Operating Costs</b>	\$51.13	\$51.60	\$72.33	\$41.30	\$42.48	\$59.62	\$52.13	\$42.37	\$70.62
<b>Total Operating Costs (\$/cwt)</b>	\$2.92	\$2.92	\$3.20	\$3.49	\$3.73	\$4.22	\$2.70	\$2.29	\$3.64
<b>Total Milk Marketing Costs</b>	\$9.07	\$9.22	\$10.86	\$10.03	\$5.62	\$3.45	\$11.39	\$9.48	\$10.10
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.52	\$0.48	\$0.85	\$0.49	\$0.24	\$0.59	\$0.51	\$0.52
<b>Total Cost (\$/Cow/Month)</b>	\$247.18	\$255.53	\$294.39	\$190.13	\$218.13	\$304.83	\$280.04	\$254.86	\$286.10
<b>Total Cost (\$/cwt)</b>	\$14.09	\$14.47	\$13.03	\$16.05	\$19.17	\$21.57	\$14.49	\$13.75	\$14.77
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	17.54	17.65	22.59	11.84	11.38	14.14	19.33	18.53	19.38
b. Lbs Milk Sold/milk cow/day	66.77	66.99	84.42	44.54	43.61	53.08	73.32	70.52	71.00
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$15.68	\$14.13	\$14.69	\$15.61	\$26.93	\$14.34	\$14.97	\$14.61
d. Mailbox Price (\$/cwt)	\$15.28	\$15.72	\$15.79	\$13.69	\$17.97	\$26.69	\$14.00	\$14.62	\$14.47
f. Fat Test %	3.98%	3.89%	3.77%	4.17%	4.90%	3.78%	3.63%	3.79%	3.60%
g. SNF Test %	9.00%	8.95%	8.82%	9.13%	9.27%	8.85%	8.87%	8.89%	9.08%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	13%	13%	15%	13%	14%	14%	11%
b. Yearly Cull Rate	35%	36%	37%	40%	34%	34%	38%	32%	39%
c. Avg. Value (/Drop Bull Calf)	\$15.89	\$17.39	\$10.00	\$16.00	\$2.00	\$31.42	\$18.30	\$23.96	\$16.79
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.61	\$158.68	\$172.26	\$118.17	\$148.26	\$194.50	\$158.79	\$146.00	\$165.67
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.07	\$245.34	\$239.29	\$223.33	\$251.47	\$411.01	\$241.96	\$231.66	\$229.66
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.34	26.14	26.89	19.42	19.67	18.02	28.51	29.87	26.00
g. Milkers (\$/hr with benefits & taxes)	\$14.72	\$14.33	\$15.21	\$12.28	\$14.50	\$20.01	\$14.86	\$14.86	\$11.18
h. Total Labor (\$/hr)	\$15.48	\$15.08	\$14.63	\$12.51	\$13.92	\$17.16	\$17.51	\$15.28	\$12.85
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.90	\$5.07	\$5.89	\$3.65	\$4.20	\$6.41	\$5.50	\$5.61	\$5.25
j. Milk Cow Feed Costs (\$/cwt)	\$7.34	\$7.56	\$6.98	\$8.19	\$9.62	\$12.07	\$7.51	\$7.96	\$7.39



**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 701-1300**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	41	42	43	44	45	46	47	48	49
<b>Feed Costs</b>									
a. Dry Roughage	\$32.16	\$26.68	\$27.57	\$38.94	\$34.43	\$23.17	\$29.10	\$32.39	\$42.27
b. Wet Feed & Wet Roughage	\$15.57	\$25.17	\$30.59	\$43.94	\$37.96	\$24.58	\$24.61	\$29.39	\$22.51
c. Concentrates	\$95.73	\$65.90	\$64.69	\$56.80	\$63.56	\$54.77	\$56.87	\$61.66	\$94.49
d. Minerals & Supplements	\$2.51	\$3.24	\$2.21	\$21.19	\$6.88	\$9.99	\$35.72	\$7.27	\$16.87
e. Pasture	\$16.06	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$162.02	\$120.99	\$125.06	\$160.88	\$142.84	\$112.51	\$146.30	\$130.71	\$176.14
<b>Total Feed Costs (\$/cwt)</b>	\$13.26	\$6.77	\$7.16	\$7.93	\$6.60	\$7.93	\$7.96	\$6.89	\$8.21
<b>Total Hired Labor</b>	\$31.64	\$40.52	\$43.26	\$29.84	\$33.25	\$22.69	\$24.51	\$22.65	\$32.00
<b>Total Hired Labor Costs (\$/cwt)</b>	\$2.59	\$2.27	\$2.48	\$1.47	\$1.54	\$1.60	\$1.33	\$1.19	\$1.49
<b>Herd Replacement</b>	\$27.59	\$32.74	\$23.59	\$21.23	\$26.35	\$35.37	\$21.44	\$25.46	\$26.91
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.31	\$6.65	\$6.87	\$10.01	\$6.98	\$6.16	\$6.23	\$5.82	\$7.61
<b>Total Herd Replacement</b>	\$20.27	\$26.09	\$16.72	\$11.22	\$19.37	\$29.22	\$15.22	\$19.64	\$19.29
<b>Total Replacement Costs (\$/cwt)</b>	\$1.66	\$1.46	\$0.96	\$0.55	\$0.90	\$2.06	\$0.83	\$1.04	\$0.90
<b>Total Operating Costs</b>	\$43.16	\$57.69	\$35.18	\$51.72	\$54.80	\$55.69	\$52.55	\$54.38	\$44.03
<b>Total Operating Costs (\$/cwt)</b>	\$3.53	\$3.23	\$2.01	\$2.55	\$2.53	\$3.93	\$2.86	\$2.87	\$2.05
<b>Total Milk Marketing Costs</b>	\$2.28	\$9.29	\$14.46	\$11.41	\$10.19	\$6.12	\$11.59	\$8.93	\$11.01
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.19	\$0.52	\$0.83	\$0.56	\$0.47	\$0.43	\$0.63	\$0.47	\$0.51
<b>Total Cost (\$/Cow/Month)</b>	\$259.38	\$254.58	\$234.69	\$265.07	\$260.45	\$226.22	\$250.16	\$236.30	\$282.48
<b>Total Cost (\$/cwt)</b>	\$21.23	\$14.24	\$13.43	\$13.06	\$12.04	\$15.95	\$13.62	\$12.46	\$13.17
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	12.22	17.88	17.47	20.29	21.63	14.18	18.37	18.97	21.46
b. Lbs Milk Sold/milk cow/day	48.57	69.89	67.67	75.73	80.25	54.36	69.00	71.99	81.06
c. Gross Milk Receipts (\$/cwt)	\$28.42	\$15.07	\$15.25	\$14.54	\$13.85	\$16.03	\$14.49	\$13.73	\$13.98
d. Mailbox Price (\$/cwt)	\$28.23	\$14.53	\$14.67	\$14.09	\$13.90	\$18.52	\$13.91	\$13.60	\$13.67
f. Fat Test %	4.14%	3.68%	3.81%	3.72%	3.83%	4.97%	3.86%	3.71%	3.71%
g. SNF Test %	9.20%	8.79%	8.76%	8.89%	8.91%	9.47%	8.95%	8.96%	8.67%
<b>Related Data</b>									
a. Percent Dry Cows	18%	17%	16%	13%	12%	15%	13%	14%	14%
b. Yearly Cull Rate	33%	42%	36%	38%	37%	36%	30%	32%	33%
c. Avg. Value (/Drop Bull Calf)	\$20.00	\$16.00	\$10.00	\$25.00	\$25.00	\$0.00	\$20.00	\$15.23	\$20.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$200.00	\$125.00	\$135.00	\$136.33	\$145.00	\$150.00	\$148.06	\$145.00	\$250.00
e. Grain, Mnrls & Splmnts (\$/ton)	\$367.22	\$195.47	\$188.35	\$235.97	\$211.10	\$208.45	\$257.92	\$209.31	\$222.72
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	20.03	26.99	27.14	23.66	24.11	22.13	25.54	24.42	36.08
g. Milkers (\$/hr with benefits & taxes)	\$10.47	\$11.20	\$16.28	\$11.98	\$16.39	\$18.10	\$18.08	\$15.89	\$16.66
h. Total Labor (\$/hr)	\$11.28	\$12.71	\$17.37	\$14.62	\$17.22	\$19.52	\$16.35	\$14.80	\$16.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.14	\$4.49	\$4.47	\$5.66	\$5.04	\$3.92	\$5.08	\$4.64	\$6.20
j. Milk Cow Feed Costs (\$/cwt)	\$10.58	\$6.42	\$6.61	\$7.47	\$6.28	\$7.21	\$7.36	\$6.44	\$7.65

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 1301 Plus**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	Averages		50	51	52	53	54	55	56
	NV Average	Herd Size 1301plus							
<b>Feed Costs</b>									
a. Dry Roughage	\$30.50	\$29.26	\$26.61	\$32.34	\$29.88	\$25.07	\$28.43	\$36.25	\$25.46
b. Wet Feed & Wet Roughage	\$26.72	\$26.52	\$19.45	\$29.97	\$37.38	\$36.58	\$26.81	\$31.79	\$32.05
c. Concentrates	\$72.04	\$71.09	\$88.54	\$40.67	\$73.96	\$85.99	\$65.49	\$78.25	\$90.16
d. Minerals & Supplements	\$8.64	\$7.68	\$6.52	\$12.68	\$22.07	\$1.11	\$6.87	\$10.48	\$6.91
e. Pasture	\$0.89	\$0.04	\$0.00	\$0.00	\$0.00	\$0.00	\$1.09	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$138.80	\$134.60	\$141.12	\$115.66	\$163.29	\$148.75	\$128.69	\$156.77	\$154.58
<b>Total Feed Costs (\$/cwt)</b>	\$7.91	\$7.63	\$8.10	\$7.02	\$7.98	\$8.12	\$7.98	\$6.98	\$8.38
<b>Total Hired Labor</b>	\$29.89	\$28.85	\$26.01	\$28.86	\$40.74	\$26.26	\$32.19	\$31.01	\$35.89
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.70	\$1.63	\$1.49	\$1.75	\$1.99	\$1.43	\$2.00	\$1.38	\$1.94
<b>Herd Replacement</b>	\$25.48	\$24.67	\$28.90	\$18.28	\$24.52	\$26.08	\$27.51	\$24.98	\$28.63
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.18	\$7.23	\$7.18	\$5.49	\$6.03	\$7.30	\$4.55	\$5.79	\$7.61
<b>Total Herd Replacement</b>	\$18.30	\$17.44	\$21.72	\$12.79	\$18.48	\$18.78	\$22.97	\$19.19	\$21.03
<b>Total Replacement Costs (\$/cwt)</b>	\$1.04	\$0.99	\$1.25	\$0.78	\$0.90	\$1.03	\$1.42	\$0.85	\$1.14
<b>Total Operating Costs</b>	\$51.13	\$51.58	\$41.12	\$45.82	\$67.47	\$45.93	\$40.44	\$61.24	\$44.70
<b>Total Operating Costs (\$/cwt)</b>	\$2.92	\$2.92	\$2.36	\$2.78	\$3.30	\$2.51	\$2.51	\$2.73	\$2.42
<b>Total Milk Marketing Costs</b>	\$9.07	\$8.59	\$8.87	\$8.92	\$13.52	\$9.76	\$9.34	\$10.29	\$10.03
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.52	\$0.49	\$0.51	\$0.54	\$0.66	\$0.53	\$0.58	\$0.46	\$0.54
<b>Total Cost (\$/Cow/Month)</b>	\$247.18	\$241.07	\$238.84	\$212.04	\$303.49	\$249.48	\$233.62	\$278.50	\$266.23
<b>Total Cost (\$/cwt)</b>	\$14.09	\$13.66	\$13.72	\$12.88	\$14.82	\$13.62	\$14.49	\$12.39	\$14.43
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	17.54	17.65	17.41	16.46	20.47	18.31	16.12	22.47	18.45
b. Lbs Milk Sold/milk cow/day	66.77	67.23	69.42	62.32	77.89	67.45	60.37	85.18	71.17
c. Gross Milk Receipts (\$/cwt)	\$15.02	\$14.80	\$13.71	\$14.44	\$15.47	\$14.06	\$14.63	\$13.55	\$14.28
d. Mailbox Price (\$/cwt)	\$15.28	\$15.30	\$13.37	\$14.08	\$15.16	\$13.74	\$14.95	\$13.36	\$13.79
f. Fat Test %	3.98%	4.09%	3.55%	4.09%	3.88%	3.54%	4.02%	3.64%	3.59%
g. SNF Test %	9.00%	9.06%	9.07%	9.01%	8.89%	8.75%	9.01%	8.88%	9.00%
<b>Related Data</b>									
a. Percent Dry Cows	14%	14%	18%	14%	14%	11%	13%	14%	15%
b. Yearly Cull Rate	35%	35%	39%	25%	44%	32%	38%	35%	34%
c. Avg. Value (/Drop Bull Calf)	\$15.89	\$13.65	\$30.29	\$30.29	\$20.00	\$16.76	\$30.29	\$23.07	\$18.70
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.61	\$143.70	\$140.44	\$128.20	\$131.65	\$141.13	\$145.06	\$144.05	\$137.01
e. Grain, Mnrls & Splmnts (\$/ton)	\$245.07	\$227.40	\$237.32	\$184.71	\$250.69	\$277.19	\$223.39	\$220.08	\$248.65
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.34	26.55	30.55	21.37	28.75	22.32	23.97	29.12	29.29
g. Milkers (\$/hr with benefits & taxes)	\$14.72	\$15.07	\$12.01	\$12.98	\$15.94	\$14.38	\$17.21	\$16.74	\$17.55
h. Total Labor (\$/hr)	\$15.48	\$16.15	\$13.86	\$14.21	\$15.27	\$14.17	\$18.05	\$16.45	\$18.41
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.90	\$4.77	\$5.15	\$3.97	\$5.83	\$5.15	\$4.54	\$5.60	\$5.56
j. Milk Cow Feed Costs (\$/cwt)	\$7.34	\$7.09	\$7.41	\$6.38	\$7.48	\$7.63	\$7.52	\$6.57	\$7.81



**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 1301 Plus**

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 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

Dairy ID Number	57	58	59	60	61	62	63	64	65
<b>Feed Costs</b>									
a. Dry Roughage	\$41.08	\$32.69	\$31.69	\$39.76	\$32.05	\$25.78	\$11.85	\$33.26	\$23.33
b. Wet Feed & Wet Roughage	\$30.41	\$34.15	\$32.83	\$20.90	\$28.82	\$31.60	\$26.23	\$16.93	\$22.47
c. Concentrates	\$84.09	\$80.11	\$40.89	\$58.22	\$58.04	\$92.55	\$81.54	\$84.48	\$50.74
d. Minerals & Supplements	\$9.14	\$10.03	\$4.62	\$7.26	\$5.28	\$6.53	\$1.08	\$7.66	\$9.10
e. Pasture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>Total Feed Costs</b>	\$164.72	\$156.98	\$110.03	\$126.14	\$124.19	\$156.46	\$120.70	\$142.33	\$105.65
<b>Total Feed Costs (\$/cwt)</b>	\$7.85	\$7.43	\$7.15	\$7.27	\$7.78	\$8.24	\$8.39	\$9.22	\$7.04
<b>Total Hired Labor</b>	\$28.64	\$28.48	\$33.99	\$37.15	\$32.93	\$30.38	\$34.62	\$25.62	\$19.12
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.37	\$1.35	\$2.21	\$2.14	\$2.06	\$1.60	\$2.41	\$1.66	\$1.27
<b>Herd Replacement</b>	\$34.11	\$21.37	\$26.73	\$24.56	\$10.57	\$39.59	\$35.04	\$15.27	\$15.56
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$7.02	\$8.37	\$6.83	\$9.38	\$4.82	\$11.97	\$7.24	\$4.47	\$9.99
<b>Total Herd Replacement</b>	\$27.09	\$13.00	\$19.90	\$15.18	\$5.75	\$27.62	\$27.80	\$10.80	\$5.56
<b>Total Replacement Costs (\$/cwt)</b>	\$1.29	\$0.62	\$1.29	\$0.88	\$0.36	\$1.45	\$1.93	\$0.70	\$0.37
<b>Total Operating Costs</b>	\$49.56	\$62.18	\$59.95	\$61.35	\$53.72	\$49.95	\$42.71	\$51.54	\$58.03
<b>Total Operating Costs (\$/cwt)</b>	\$2.36	\$2.94	\$3.90	\$3.54	\$3.37	\$2.63	\$2.97	\$3.34	\$3.87
<b>Total Milk Marketing Costs</b>	\$9.49	\$9.73	\$6.60	\$7.71	\$7.65	\$8.58	\$5.90	\$6.68	\$7.96
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.45	\$0.46	\$0.43	\$0.44	\$0.48	\$0.45	\$0.41	\$0.43	\$0.53
<b>Total Cost (\$/Cow/Month)</b>	\$279.50	\$270.36	\$230.47	\$247.53	\$224.25	\$273.00	\$231.74	\$236.98	\$196.32
<b>Total Cost (\$/cwt)</b>	\$13.32	\$12.80	\$14.98	\$14.27	\$14.05	\$14.38	\$16.12	\$15.35	\$13.08
<b>Milk Production Data</b>									
a. Milk Sold/Total Cow/Month/ (cwt)	20.98	21.13	15.39	17.34	15.96	18.98	14.38	15.44	15.01
b. Lbs Milk Sold/milk cow/day	76.96	80.51	57.54	66.72	60.79	70.83	57.29	60.98	57.94
c. Gross Milk Receipts (\$/cwt)	\$14.30	\$14.99	\$16.52	\$15.67	\$15.82	\$13.88	\$15.95	\$15.82	\$15.58
d. Mailbox Price (\$/cwt)	\$14.05	\$14.73	\$18.05	\$15.46	\$18.06	\$13.76	\$17.69	\$18.22	\$17.48
f. Fat Test %	3.78%	3.61%	4.90%	3.87%	4.91%	3.66%	4.92%	4.94%	4.76%
g. SNF Test %	8.94%	8.94%	9.43%	9.01%	9.33%	8.77%	9.51%	9.35%	9.33%
<b>Related Data</b>									
a. Percent Dry Cows	11%	14%	13%	15%	14%	13%	18%	17%	16%
b. Yearly Cull Rate	38%	29%	33%	41%	43%	57%	33%	38%	19%
c. Avg. Value (/Drop Bull Calf)	\$22.00	\$21.46	\$0.00	\$20.94	\$2.00	\$16.78	\$5.00	\$5.00	\$0.00
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$150.00	\$143.17	\$158.00	\$125.89	\$146.00	\$147.24	\$0.00	\$142.00	\$153.70
e. Grain, Mnrls & Splmnts (\$/ton)	\$232.27	\$243.29	\$201.48	\$203.76	\$205.34	\$256.75	\$189.56	\$267.78	\$212.11
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	27.67	27.02	16.17	23.77	22.62	28.21	32.61	26.20	21.04
g. Milkers (\$/hr with benefits & taxes)	\$14.04	\$16.07	\$13.20	\$14.06	\$18.32	\$16.03	\$15.37	\$13.71	\$12.47
h. Total Labor (\$/hr)	\$14.98	\$16.05	\$15.52	\$14.89	\$20.44	\$15.74	\$17.66	\$16.38	\$14.44
i. Milk Cow Feed Costs (\$/Cow/Day)	\$5.55	\$5.63	\$3.83	\$4.43	\$4.39	\$5.57	\$4.28	\$5.20	\$3.73
j. Milk Cow Feed Costs (\$/cwt)	\$7.21	\$6.99	\$6.66	\$6.64	\$7.22	\$7.86	\$7.48	\$8.52	\$6.43

**CDFA - DAIRY MARKETING BRANCH**  
**FEEDBACK - Quarter 4, 2009**  
**North Valley Herd Size 1301 Plus**

Page 3 of 3  
 Production Cost Unit: (916) 341-5988  
 All Costs: Per Cow Per Month unless otherwise stated

<b>Dairy ID Number</b>	66
<b>Feed Costs</b>	
a. Dry Roughage	\$31.87
b. Wet Feed & Wet Roughage	\$19.89
c. Concentrates	\$69.24
d. Minerals & Supplements	\$8.10
e. Pasture	\$0.00
<b>Total Feed Costs</b>	\$129.10
<b>Total Feed Costs (\$/cwt)</b>	\$6.48
<b>Total Hired Labor</b>	\$22.70
<b>Total Hired Labor Costs (\$/cwt)</b>	\$1.14
<b>Herd Replacement</b>	\$27.57
<b>Less: Calf. Income (\$/Cow/Month)</b>	\$6.26
<b>Total Herd Replacement</b>	\$21.30
<b>Total Replacement Costs (\$/cwt)</b>	\$1.07
<b>Total Operating Costs</b>	\$44.43
<b>Total Operating Costs (\$/cwt)</b>	\$2.23
<b>Total Milk Marketing Costs</b>	\$9.46
<b>Total Milk Marketing Costs (\$/cwt.)</b>	\$0.47
<b>Total Cost (\$/Cow/Month)</b>	\$226.99
<b>Total Cost (\$/cwt)</b>	\$11.39
<b>Milk Production Data</b>	
a. Milk Sold/Total Cow/Month/ (cwt)	19.92
b. Lbs Milk Sold/milk cow/day	73.77
c. Gross Milk Receipts (\$/cwt)	\$13.66
d. Mailbox Price (\$/cwt)	\$13.38
f. Fat Test %	3.61%
g. SNF Test %	8.80%
<b>Related Data</b>	
a. Percent Dry Cows	12%
b. Yearly Cull Rate	33%
c. Avg. Value (/Drop Bull Calf)	\$16.54
d. Milk Cow Alfalfa Hay Price (\$/ton)	\$147.43
e. Grain, Mnrls & Splmnts (\$/ton)	\$209.70
f. Grain, Mnrls. & Splmnts. (lbs/mc/day)	26.86
g. Milkers (\$/hr with benefits & taxes)	\$16.71
h. Total Labor (\$/hr)	\$16.98
i. Milk Cow Feed Costs (\$/Cow/Day)	\$4.56
j. Milk Cow Feed Costs (\$/cwt)	\$6.18